

# LONG-TERM CARE INSURANCE TEAM



## About Us

The Krause Agency is a national wholesaler of insurance products designed for the senior market. Our asset preservation strategies help agents like you provide meaningful solutions to clients facing a long-term care stay. In addition to our products, we provide specialized support and resources to enhance your business. We act as your back office, helping you stay up to date on everything from the elder care industry to marketing and prospecting trends.

In 2021, The Krause Agency acquired LTC Solutions, a nationally licensed LTCI specialty firm. We offer LTCI services backed by industry experts with over 125 years of experience and access to all the top carriers.

## Brokerage Services

- ▶ Product guidance and consultation
- ▶ Training
- ▶ Back-office support (complete and accurate applications with underwriting follow up)
- ▶ Marketing guidance
- ▶ Competitive commissions
- ▶ Quoting tool with comparisons

## Our Carriers

- ▶ BrightHouse
- ▶ EquiTrust
- ▶ Global Atlantic (ForeCare)
- ▶ LifeSecure (Worksite)
- ▶ Lincoln Financial
- ▶ Minnesota Life (Securian)
- ▶ Mutual of Omaha
- ▶ National Guardian Life
- ▶ Nationwide
- ▶ OneAmerica
- ▶ Thrivent
- ▶ TrustMark



## LTC Insurance Specialists

For those who don't want to do it themselves or are not licensed, we offer our LTC Insurance Specialist solution. One of our specialists will work with both you and your client to develop the plan that is best for their unique situation. You can have as much or as little involvement as you choose.

Teaming with a specialist allows you to give your clients the attention and service they deserve while you concentrate on your core business. All specialists work virtually, so they can help clients located anywhere in the country.

Our specialists can help insurance agents, CFPs, accountants, financial planners, attorneys, and benefit brokers. Our specialists are nationally recognized industry leaders in Long Term Care Insurance and will work with you and your clients to put the best solution in place.

For more information on our specialist program, contact Lori Gubash and she will work with you to find the perfect specialist for your business.

**Lori Gubash | National LTCI Director**

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